

# **BELGIUM - WALLONIA**

Study visit and Trade Mission in Norway and Sweden

Wood and Woodbuilding

11-16 September 2023





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## WALLONIA EXPORT & INVESTMENT AGENCY (AWEX)

The Wallonia Export & Investment Agency is the institution in charge of the development and management of Wallonia's domestic and international economic relations. Through a personalized, innovative, and sustainable approach, AWEX supports Walloon companies - regardless of their size, sector, or target market - in every step of their international endeavors.

This includes exports, technological partnerships, and development abroad. The agency's vast network of connections ensures the best advisors are always by your side. Our local anchors and agents abroad are capable of providing unparalleled insight to take your company to the next level. In addition, our connections will help establish your business in the global marketplace and promote it throughout the world. Training, incentives, and international financing are also available.

AWEX is also committed to strengthening Wallonia's position as the premier gateway for international investors seeking success in the heart of Europe. We work closely with them to inform, convince, and advise in every stage of their development.

Feel free to get in touch with one of our local or international agents via our websites listed above. In our network of more than 400 employees in nearly 100 countries around the world, there is always someone ready and willing to support you in your approach.

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Mrs. Pascale DELCOMMINETTE - CEO Ms. Anne LAMOTE - Area Manager Nordic countries, a.lamote@awex.be





### Contact in Norway:

#### Mr Dominique BLANQUET, Trade Commissioner

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### Contact in Sweden:

#### Ms Amandine PEKEL, Trade Commissioner

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## LIGNE BOIS

Ligne Bois is an information, promotion and animation organization within the timber construction in Wallonia, as well as a professional cluster

Our role is to inform and raise awareness among professionals, students, administrations, individuals and media of the many advantages of wood and its various uses in construction. To make it, we deploy a wide range of actions (technical visits, study trips, conferences, symposia, publications, networking events, etc.) with a view to increasing the use of wood in public and private buildings.

For more than 10 years, we have been heavily involved in cross-border cooperation projects and work in synergy with the various players in the forestry and wood industry, putting our skills at the service of the sector. Among other things, we coordinate the conferences at the Bois & Habitat trade show, an annual event that has become a benchmark of its kind in Europe.

Lastly, we are a professional cluster that brings together more than a hundred architectural offices, design offices, universities and companies active in the timber construction sector (manufacturers, builders, related product companies, etc.), with the aim of raising the profile of our members, publicizing their skills and achievements, and encouraging exchanges between professionals to support their development.

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Ms. Aurore LEBLANC - CEO al@lignebois.be Mr. Admon Wajnblum - Communication Manager aw@lignebois.be



## PARTICIPANTS TO THE TRADE MISSION - B2BS MEETINGS

	FEDERATION	
Company	Delegate	Activities
Ligne Bois www.lignebois.be	Aurore LEBLANC CEO	Center of information, promotion and animation within the wood construction in Wallonia, as well as a professional cluster, Ligne Bois in- forms and raises awareness of the many advantages of wood and its various uses in construction, and promotes its members' activities, publicizing their skills and achieve- ments, and encouraging exchanges between professionals to support their economic development.

EQUIPMENT		
Company	Delegate	Activities
	Thomas LAMBERMONT Sales & Business Developer	<ul> <li>Designer and manufacturer of smart and innovative industrial equipment for various industries.</li> <li>DRYER ONE™: rotary drying technology designed to dry all kinds of industrial residue (wood industry: sawdust, wood-chips, shavings,) at low operating temperatures (50-100°C).</li> <li>ADDED VALUE: <ul> <li>Energy saving: up to 30% compared to competing technologies (0.9MWH/t H2O).</li> <li>Safety: very low risk of fire.</li> <li>Ecology: reduced VOC, particle and noise emissions; low temperature drying process.</li> <li>Easy maintenance: easy access; water usage for cleaning is unnecessary.</li> <li>Small footprint.</li> <li>Compact size, low weight, and circular shape.</li> </ul> </li> <li>REFERENCES: In Europe (BE, DE, FR, PL) and the USA Dryer One was presented in «Bioenergy International» Edition 2. April 2023 - Pellets special https://bioenergyinternational.com/e-magazine/</li> <li>TARGETS:</li> <li>Manufacturer of particleboards, timber &amp; wood pellets, sawmills, engineering/consultancy industrial plants.</li> </ul>

MANUFACTURER		
Company	Delegate	Activities
<section-header><text></text></section-header>	Rudy POLESE Head of Development	Manufacturer of insulated wooden block system for house building. Gablok is an innovative wooden construction system delivered in kits that includes everything needed to erect the structure, including floor ele- ments and inner walls. ADDED VALUE: • Swift speed of build and less tedious workload • No particular skilled required and diminution of the flaws linked to the construction • Environment friendly (no water required, less energy, better insulation performance, cradle-to-cradle) • Diminution of worksite nuisance • Can be easily brought to remote areas • No budget fluctuations • Customizable TARGETS: • Licensee partners • Industrials and investors for local manufacturing • Building contractors, real estate promoter, wood processing plant

MANUFACTURER		
Company	Delegate	Activities
LTS (Laminated Timber Solutions) - Lamcol SA www.laminatedtimbersolutions.be	Philippe COURTOY Timber Building Expert	<ul> <li>Designer and manufacturer of wooden construction in their own glulam factory.</li> <li>ADDED VALUE: <ul> <li>Production of glulam beams (no standard product)</li> <li>Transformation of standard wooden product: Glulam, CLT, LVL, SLS</li> <li>Production of special timber frame (no standard timber frame)</li> </ul> </li> <li>MAIN REFERENCES: <ul> <li>8 floors wooden building in the Brussels' EU center (Monteco-building)</li> <li>Largest wooden building (9.500 sqm) in Luxembourg (Wooden-building)</li> <li>Extension and adding a floor to an office building in Brussels (The Precedent-building)</li> </ul> </li> </ul>
<image/> <image/> <section-header><section-header><section-header><text></text></section-header></section-header></section-header>	Frédéric DEKEULENEER CEO	Manufacturer of innovative and natural wood protection products as well as natural and mineral wall paints. The products developed by Galtane do not contain any toxicological ingredients harmful to health neither or the environment (products catalogue). <b>ADDED VALUE:</b> • Wood treatments against wood- eating insects and wood-rotting fungi (no need for biocides) • Fire-retardant solutions for wood protection against fire according to standard EN13501:1, based on environ- mentally friendly substances <b>TARGETS:</b> • Distributors of wood protection products and mineral paints • Paint shops and paint companies • Wood merchants • Carpentry processing companies

	ARCHITECTURE OFFICES		
Company	Delegate	Activities	
BuroSBuroSArchitectsAssociateswww.architectures.be	Bernard CHAMBON CEO	Architecture Office - 20 employees • Focus on wood technology and wood buildings with a strong concern on sustai- nable development and optimizing energy performance. • Different size projects: from interior architecture to the creation of a complete eco-distric • Private sector: • small conversions and extensions to single-family homes - residential developments: from a few flats to over hundred - commercial and industrial buildings. • Public sector: feasibility studies and urban development plans <b>TARGETS:</b> • Architects and design offices • Professional organizations • R&D / Universities	

### PARTICIPANTS TO THE STUDY TOUR TO NORWAY AND SWEDEN

MANUFACTURERS		
Company	Delegate	Activities
Gablok SA www.gablok.be	Rudy POLESE Head of Development	Manufacturer of insulated wooden block system for house building. For more details see page
Gramitherm Europe SA www.gramitherm.eu	Agnès ROGGEMAN Communication manager	Manufacturer of bio sourced (grass fiber) insulation boards
Stabilame SA www.stabilame.be	Laurent RICHE CEO	Leading manufacturer of laminated and CLT laminated panels Builder of single-family homes and large-scale projects using the main timber construction systems (timber frame, CLT, post-beams, stacked planks)
Chimsco Groupe www.chimsco.be	Xavier MICHAUX CEO	Manufacturer of prefabricated struc- tures, walls and modules; builder of timber frame houses, carports, pool houses; Builder of industrial halls as a subcontractor for Ligna Systems; Frame FRN; recent inauguration of an industrial hall of 4000m2 with wood structure (working with company Riche)
LTS (Laminated Timber Solutions) - Lamcol SA www.laminatedtimbersolutions.be	Philippe COURTOY Timber Building Expert	Designer and manufacturer of wooden construction in own glulam factory
TVB SA www.tvb.be	Marcel SCHUTZ CEO	Manufacturer of wooden frame houses, playgrounds, public infrastructures (bridges, etc.); Recent inauguration of its own SN4 sawmill.
Menuiserie Riche SA www.chassisriche.be	Baudoin WOITRIN Sales manager	Leading manufacturer of doors and windows. Innovative products - collaboration with AGC Glass Europe (Clara Window)
GALTANE www.galtane.com	Frédéric DEKEULENEER CEO	Manufacturer of innovative and natural wood protection products as well as natural and mineral wall paints. For more details see page 8

## ENGINEERING - CONSULTANCY OFFICES

Company	Delegate	Activities
Ney&Partners WOW www.bureau-etudes-bois.be	Pierre-Antoine CORDY CEO	Engineering and design office specialized in wood stability

ARCHITECTUR	

Company	Delegate	Activities
Atelier de Tromcourt SRL www.atelierdetromcourt.be	Pierre SALINGROS CEO	Architecture Office / 10 employees : design of collective buildings (nurseries, schools, nursing homes).
Buro5 Architects and Associates www.architectures.be	Bernard CHAMBON CEO	Architecture Office 20 employees Focus on wood technology and wood buildings.
Studiô srl	Elodie CHANTINNE CEO	Architecture Office
JPh.Van Eysden Architecte www.vaneysden.be	Jean-Philippe VAN EYSDEN CEO	Architecture Office
Marie Le Clement Architecte	Marie LE CLEMENT CEO	Architecture Office
RM architecte www.rmarchitecte.be	Remi MOULIGNEAU, Architect	Architecture Office



### WALLONIA EXPORT & INVESTMENT AGENCY

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